



CHEERS & BEERS

October 4, 2018 12:00 - 5:00 P.M.
Wyndridge Farm

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MEDIA PARTNER:





ONEXIA Inc

UNIVERSAL ROBOTS e-SERIES

The next generation of collaborative robots is here! Loaded with new features, the e-Series is designed to bring affordable robotic automation to companies of all sizes.

onexia.com/universal-robots



vs.



e-SERIES FALL KICK OFF

The only thing more exciting than the e-Series is college football. Everyone who joins us at a seminar or schedules a demonstration this fall is automatically entered to win 2 tickets to Penn State's final home game against the University of Maryland - parking included!

Visit our website to register for a seminar or schedule an e-Series demonstration.

onexia.com/kick-off

"Brewing Success"



Ken Lefever, President
Environmental Recovery Corporation, Lancaster, PA



Rocky Turnbaugh, VP of Operations
Electronic Manufacturing Services Group Inc., York, PA



Jake Haas, VP of Operations
The Ames Companies, Camp Hill, PA



Tim Markey, Animal Nutritionist
Zeigler Brothers Inc., East Berlin, PA

MANTEC ON-SITE CONSULTATION SERVICES



MANTEC specializes in helping manufacturing organizations navigate every aspect of ERP software selection and facilitation to ensure a successful start of a implementation. Our innovative, three-phase approach will fully prepare you to:

1. Understand your software needs
2. Manage the inevitable changes that accompany ERP implementation
3. Prevent the “scope creep” that often results from poor software project planning



MANTEC is pleased to introduce a new service to meet your workforce development needs. Together, we can develop a program that makes a bottom-line difference to maintain a competitive workforce and grow your organization. The extensive library of over 500 online classes allows for:

- A flexible solution
- Streamline implementation
- Measurable results

MiniTab Training



Our expert can train your employees on MiniTab software to help identify areas to reduce defects and optimize your process performance.

Companies use this training to assist in meeting customer quality reporting requirements, assess and improve vendor performance, and develop new products that satisfy critical customer needs. Using this software, MANTEC clients are achieving seven figure savings!



Toyota Kata Training

Many companies spend thousands of dollars to fix processes when the goal is to develop a culture for continuous improvement. How can you change a culture? With a process! Toyota Kata is daily practice for developing scientific-thinking skills to adjust mindset and culture. It is developing coaching skills in the course of daily work to develop the improvement skill of those who work for them.

For more information, contact MANTEC at 717-843-5054 or at mantec.org/contact

Rob Gratalo
Tax Services Group

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◀ REAL RESULTS FOR YOU

**Focused on what really matters:
real results that drive Central PA
manufacturers.**

You may know us for the services we provide — accounting, tax, wealth management, information technology, consulting and more — but a list of services doesn't embody what we truly provide. Tangible outcomes. Trusted advice. Solutions that prepare your manufacturing and distribution company for real, sustained growth.

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FOCUSED. ON YOU.

OPERATIONAL EXCELLENCE & QUALITY GRADUATES

LEAN CERTIFICATION

Learning the LEAN Manufacturing concepts and application methods is the start of a life-long journey. LEAN Certification provides the participants with a well-planned, structured approach to becoming a LEAN leader.

Dipanjana Bhattacharya- Church & Dwight Co

Mandy Boyd- Ecore International

Eric Davidson- Herculite, Inc.

Emily Fickes- ACCO Brands

Richard Frias- Ecore International

Nate Heisey- The H&H Group

Quinn Houser- Stoner, Inc.

Justin Koontz- AMZ Manufacturing Corporation

Dan Laskowitz-MANTEC

Laura Leland- SECHAN Electronics, Inc.

Tim Mathis- Wire-Mesh Products Inc.

Nelson Orama- Ecore International

Diane Padilla- Berk-Tek

Chris Paquette- Ecore International

Scott Reisinger- Environmental Recovery Corporation

Henry Rivera- Ecore International

Cinthya Perez- WCJ Pilgrim Wire

Mike Reed- Manitowoc Crane Group

Steven Rosas- WCJ Pilgrim Wire

Mike Rosenberry- Pennex Aluminum Company.

Michael Simpson- ACCO Brands

Brittney Smith- AquaPhoenix Scientific

Matt Streets- Stoner, Inc.

George Sundy- Church & Dwight Co

Willie Torres- Ecore International

Wesley Trostle- AquaPhoenix Scientific

Matt Wade- Stoner, Inc.

Galen Witmer- PENNAIR

SIX SIGMA GREEN BELT

Using the disciplined and data-driven approach, Six Sigma practitioners Define, Measure, Analyze, Improve and Control operational performance. Six Sigma techniques will eliminate and prevent defects.

John R. Andel- Flinchbaugh Engineering

Ryan Aker- Infiana USA, Inc.

Derek Borigo- Herculite, Inc.

Nick Bowers- Glatfelter

Eric Callaghan- Beck Manufacturing

Brian Case- Infiana USA, Inc.

Thomas Chaney- Flinchbaugh Engineering

Eric Dotson- Kalas Manufacturing, Inc

Brett Elgin- Glatfelter

Jonathan Hawley- Boose Aluminum Foundry Company

David Houck- Herculite, Inc.

David Kase- DormaKaba

Kim Kay- Fenner Precision Polymers

Adam Lorenz- Herculite, Inc.

Todd Lutz- PENNAIR

Corey Righter- HR Pharmaceuticals, Inc.

Chris Seitz- Herculite, Inc.

Eric Tomecek- Schindler Elevator Corporation

SIX SIGMA BLACK BELT

John R. Andel- Flinchbaugh Engineering

Shanita Carmichael- Jeld-win

Eric Davidson- Herculite, Inc.

Curtis Graybill- StarDental Division

Dyan Gouff- Glatfelter

Brian Jacyszyn- Fenner Precision Polymers

Phillip Lemke- Ames Companies

Eric Tomecek- Schindler Elevator Corporation

SO IMMERSED IN OUR CUSTOMERS' BUSINESS — WE GET — INVITED TO COMPANY PICNICS.

While holding conversations about our strategic financial services and innovative technologies may be awkward during a three-legged race, bringing industry know-how to the party is still our top priority. Which explains why we invest so much time and resources in getting to know every detail of your business. Because immersion helps us glean insights that lead to smarter financial solutions for our clients. Learn what Huntington Commercial Banking can offer you at huntington.com.

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HAPPY HOUR

STAR SPONSORS



AGENDA

11:30 – 12:00 P.M.

Registration and Networking

12:00 – 12:15 P.M.

Welcome

John W. Lloyd- President & CEO, MANTEC

12:15 – 1:00 P.M.

Lunch

1:00 – 2:00 P.M.

Brewing Success

Panel Discussion

Ken Lefever, Environmental Recovery Corporation

Rocky Turnbaugh, Electronic Manufacturing
Services Group Inc.

Jake Haas, The Ames Companies

Tim Markey, Zeigler Brothers Inc.

2:00 – 2:30 P.M.

Break

Networking & Brewery tour

2:30 – 3:00 P.M.

Taste of History: Wyndridge Farm

Steve Groff, Owner

Peter Koelsch, Head Brewer

3:00 – 4:15 P.M.

Top Shelf

Graduates

LEAN Certification

Six Sigma Green Belt

Six Sigma Black Belt

Excellence in Manufacturing Awards

Keynote Speaker

Jennifer Yuengling- Franquet,

VP of Operations, D.G. Yuengling & Son, Inc.

4:15 – 5:00 P.M.

Happy Hour

Networking



EXCELLENCE IN OPERATIONAL EXCELLENCE & QUALITY

In today's competitive global marketplace, operational excellence is not an option; it is the only way to succeed. Manufacturing companies must make the ongoing quest for excellence a top priority if they hope to remain viable and continue to meet their productivity and profitability objectives. Specific initiatives may include LEAN, Six Sigma and Quality certifications, such as ISO.

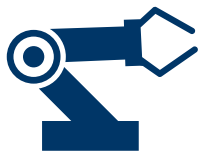
The AMES Companies, Inc located in Camp Hill

AquaPhoenix Scientific located in Hanover

New Standard Corporation located in York

Stoner Inc located in Quarryville

York Precision Machining & Hydraulics LLC. located in Lancaster



EXCELLENCE IN TECHNOLOGY

Accelerating opportunities to leverage and adopt manufacturing technology are the key to long-term business growth and productivity required to grow and compete in the global marketplace. Specific initiatives may include strategies and implementation for front office productivity, design services and prototyping, manufacturing planning and production, supply chain logistics and IT infrastructure.

SAY Plastics located in McSherrystown

Acco Brands located in Alexandria

Four Seasons Produce, Inc. located in Ephrata

Phoenix Contact located in Middletown

York Imperial Plastics Inc located in York



EXCELLENCE IN GROWTH & INNOVATION

Manufacturers of all types and sizes in Pennsylvania are facing an increasingly complex marketplace. Crafting and implementing strategies that sustain growth into the future requires a company to grow their top line. Specific initiatives may include strategies for new customers and new markets, develop new products, and look at ways to successfully position a company and its products to grow sales and market share.

Pennsylvania Scale Company located in Lancaster

APX York Sheet Metal located in York

Electron Energy Corporation located in Landisville

NTM, Inc. located in Newport

Pacer Pumps located in Lancaster



EXCELLENCE IN WORKFORCE

One of the most effective ways of improving your manufacturing organization's performance is by making workforce development a top priority. Specific initiatives may include targeted strategies to increase worker proficiency, typically via training programs and activities, increases employee engagement, improved organizational culture, and meeting stringent safety regulations.

Elsner Engineering Works Inc located in Hanover

Astro Machine Works Inc located in Ephrata

Solar Innovations® Architectural Glazing Systems located in Pine Grove

The H&H Group located in Lancaster

Tooling Dynamics located in York

Jennifer Yuengling-Franquet Vice President of Operations D.G. Yuengling & Son, Inc.



Jennifer serves as the Vice President of Operations for D.G. Yuengling & Son, Inc., America's Oldest Brewery. She is the sixth generation of a family brewing legacy that began in 1829 in Pottsville, PA. She concentrates her efforts in Order Services and Production Scheduling. Jennifer works closely with the operations teams by overseeing production in two breweries in Pottsville, PA and one in Tampa, FL. The Yuengling Brewery serves 22 states and is still family-owned and operated today. The Brewery will be celebrating its 190th anniversary in 2019.

D.G. Yuengling & Son, Inc. is family-owned since 1829. For five generations prior, the business has passed from father to son. What you may not know is that the sixth generation of the Yuengling family is four daughters – Jennifer, Debbie, Wendy and Sheryl. They have proudly worked alongside their father to carry on the family tradition of brewing good beer for everyday enjoyment. Jennifer Yuengling-Franquet will share the story of America's Oldest Brewery including its survival during prohibition, the company's growth, its passionate fans and smugglers, and its commitment to the future.



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UPMC checks in

Pittsburgh health network
pledges \$1.5B in spending

By Roger DuPuis
rdupuis@cpbj.com

When officials with the University of Pittsburgh Medical Center came to Dauphin County this week to commemorate completion of their PinnacleHealth acquisition, they announced plans to invest at least \$1.5 billion in what's now known as UPMC Pinnacle.

Exactly where, when and how that money will be spent across Pinnacle's eight acute-care hospitals and other facilities is not yet clear.

please see **UPMC** page 8



HEALTH CARE

A nurse the house

At Presbyterian Senior Living, visitors boost health, reduce hospital stays

By Roger DuPuis
rdupuis@cpbj.com

Norma Zettle never had a problem seeking out health care for herself and her husband.

But when William Zettle encountered a serious medical issue earlier this year, the strain of caring for him and herself at their senior living apartment took a toll. "My nerves were shot,"

NOTES

[illegible]

UPCOMING TRAINING & EVENTS

6S: Workplace Organization “Train by Doing”-October 10-11, 2018

Participants learn the 6S approach for workplace organization: Sort, Set In Order, Shine, Standardize, and Sustain.

Quick Changeover/Setup Reduction “Train by Doing”-October 31- November 1, 2018

This course teaches the fundamental principles of set-up reduction and reducing waste. The results of applying these principles and testing the new process typically result in at least a 25% reduction in Changeover time in 2 days.

Cellular Manufacturing-November 15, 2018

Learn how linking and balancing process steps can reduce process lead times by as much as 95%, Work-in-Process by 90%, and floor space by 50-75% while increasing productivity by 40% or more.

Six Sigma Black Belt-Classes start November 27, 2018

Organizations that use Six Sigma techniques will eliminate and prevent defects in products and processes, achieve higher customer satisfaction and ensure the problems remain fixed. Requires Green Belt certification.

Smart Manufacturing at Ames: Jackson Manufacturing-December 3, 2018

This tour is designed to give you exposure to companies excelling in Operational Excellence as a means towards profitability and competitiveness.

Value Stream Mapping “Train by Doing”-December 5-6, 2018

This course teaches the principles of Value Stream Mapping and participants immediately apply this information in a real manufacturing company. The value stream maps will include both product flow and information flow.

LEAN Principles-December 19, 2018

LEAN Manufacturing has been touted as one of the best competitive tools available in business today, delivering dramatic savings in productivity, cycle time, and work-in-process inventories. In this half day to one-day workshop, you become a shop floor employee building simple products..

LEAN Certification-Classes start January 17, 2019

MANTEC's LEAN Certification program develops the ability to see waste in a process and gives your employees the LEAN knowledge and tools necessary to succeed. The program was developed through NIST, a division of the U.S. Department of Commerce.

Six Sigma Green Belt-Classes start January 21, 2019

Six Sigma techniques help organizations operate more efficiently, reduce waste and improve their bottom line. Six Sigma seeks to reduce product or service failure rates to near perfection.

Smart Manufacturing at Fenner Drives-Feburary 25, 2019

This tour is designed to give you exposure to companies excelling in Operational Excellence as a means towards profitability and competitiveness.

For more information and to register visit mantec.org/training

10 BOTTLES OF BEER ON THE WALL

Each sponsor table has a different beer flavor from Yuengling or Wyndridge Farm. Visit each table and write down the name of the beer to be entered to win a \$100 gift card to Wyndridge Farm!

The winner will be contacted via email or phone.



Name: _____

Phone/Email: _____



We strive to ensure continuous improvement in local manufacturers. Start the conversation today!

Operational Excellence & Quality



LEAN Manufacturing
Six Sigma
ISO 9001
ISO 14001

Workforce Development



Cultural Assessments
Supervisory Development
OSHA Updates
Health and Safety Committee

Innovation & Growth



Marketing
New Product Development
Strategic Planning
Succession Planning
International Trade

Technology



Front Office
Design Services
Manufacturing Planning & Production
Cyber security
Supply Chain & Logistics

**Serving Manufacturers in
South Central PA**



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