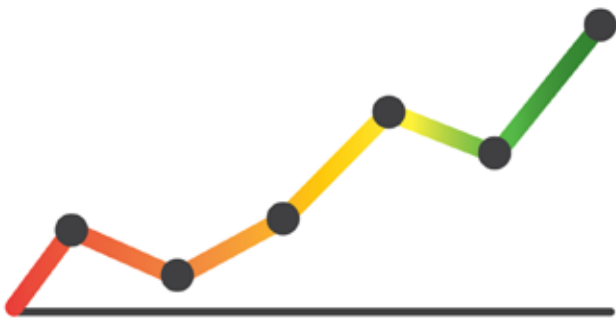




BUSINESS GROWTH CONFERENCE

MARCH 22, 2018

Stambaugh **Ness**
Manufacturing and Distribution Services Group

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Welcome and Info

From the Staff of **MANTEC**
www.mantec.org



Welcome to the 6th Business Growth Conference!

We are so glad you joined us today! This is the sixth annual Business Growth Conference highlighting Innovation Under Fire. We continue to listen to the manufactures to build a program that meets current and future needs. New this year are additional manufacturing panel discussions. We hope you have many takeaways from the day.

If you need assistance throughout the day, please see one of us!

RECAP and SURVEY

You will receive an event recap email which will include the photos and a link to the conference survey. You can access the survey at:

[HTTPS://WWW.SURVEYMONKEY.COM/R/BGC18SURVEY](https://www.surveymonkey.com/r/BGC18SURVEY)

Featured Speakers

8:30 - 9:30 a.m.

Rapid Fire Smart Manufacturing Panel

Eric Blow, President of Astro Machine Works

Mary Kohler, President of the H&H Group

Brandon Wingert, Senior VP of Operations at Legacy Athletics

We know manufacturers experience great successes and have challenges beyond
“I can’t find good people.”

This manufacturing panel will offer discussion from local manufacturing leaders on how they remain competitive.

12 - 12:45 p.m.

Keynote: Innovation Under Fire

Kevin Jackson

Wolf Organization and The Positivity Guru



The goal of this keynote is to challenge the thought process beyond what you have thought about to date, to inspire you to accept change and to create things you have not yet seen. The power of creativity and innovation is that we don't have to be what we currently see! In life and in business, one of the most difficult things we must do is to reinvent ourselves, to accept change and to find an innovative way to stay relevant before our ideas become dried up and no longer useful to anyone!

Kevin inspires and motivates everyone with whom he engages. Born and raised in York, Pennsylvania, he is a proven game-changer with a unique passion for positivity and driving excellence.

Kevin holds an MBA in Accounting and Finance from York College of Pennsylvania and a BS in Economics from West Chester University. He has executive and personal experience in various industries ranging from financial services to media to sourcing and distribution to technology.

He currently serves as Senior Vice President of Innovation and Quality at The Wolf Organization, LLC, where he is responsible for championing large-scale initiatives that transform the business.



Taking the time to learn about your business goals, issues and concerns.

Operational Excellence & Quality



LEAN Manufacturing
Six Sigma
ISO 9001
ISO 14001

Workforce Development



Cultural Assessments
Supervisory Development
OSHA Updates
Health and Safety Committee

Innovation & Growth



Marketing
New Product Development
Strategic Planning
Succession Planning
International Trade

Technology



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Notes



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A man in a suit is sitting at a desk, looking at a laptop, and raising his right fist in a celebratory gesture.

know

achievement happens when we work together.

PNC is proud to support MANTEC's Business Growth Conference 2017. Your commitment and contributions to Central Pennsylvania have made it an even better place to call home.

To learn more about PNC, reach out to Blair Ansell, VP Commercial Bank, at 717-767-7508.



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Speaker Information

Session	Name	Company	Email
Business Resource Review	Jack Bardol	Bardol & Company	jackbardol@bardol.com
Managing Nonconforming Product	Chad Yiengst	Ledge, Inc.	cyiengst@ledgeinc.com
Automating for Manufacturing Productivity	Ed Stum	RG Group	Ed.Stum@RG-Group.com
Optimize Your Workers' Comp Spend	Nikki Brandt	Murray Securus	nbrandt@murrayins.com
	Brandon Shuman	Murray Securus	bshuman@murrayins.com
Do You Have a Revenue Generation Process?	Kathryn Ross	Kross Strategies, Inc.	kross@krossstrategies.com
Cyber Crime - Why Your Security May Not be Enough	Phil Keeney	Stambaugh Ness, PC	pkeeney@snbs.net
	Kristi Weierbach	Stambaugh Ness, PC	kweierbach@snbs.net
Financial Wellness for Employee Engagement	Joseph Martinez	PNC Bank	joseph.martinez@pnc.com
How Manufacturers are Dominating 2018 with Online Marketing	Pete Juratovic	WebpageFX	pete@webpagefx.com
The Integration of LEAN and Safety	John Perrotti	Fuss & O'Neill	jperrotti@fando.com
Dialogue as a Tool to Create High Performance Cultures	Ryan McShane	Marc3 Leadership Solutions	ryanm@marc3solutions.com

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the boxes.

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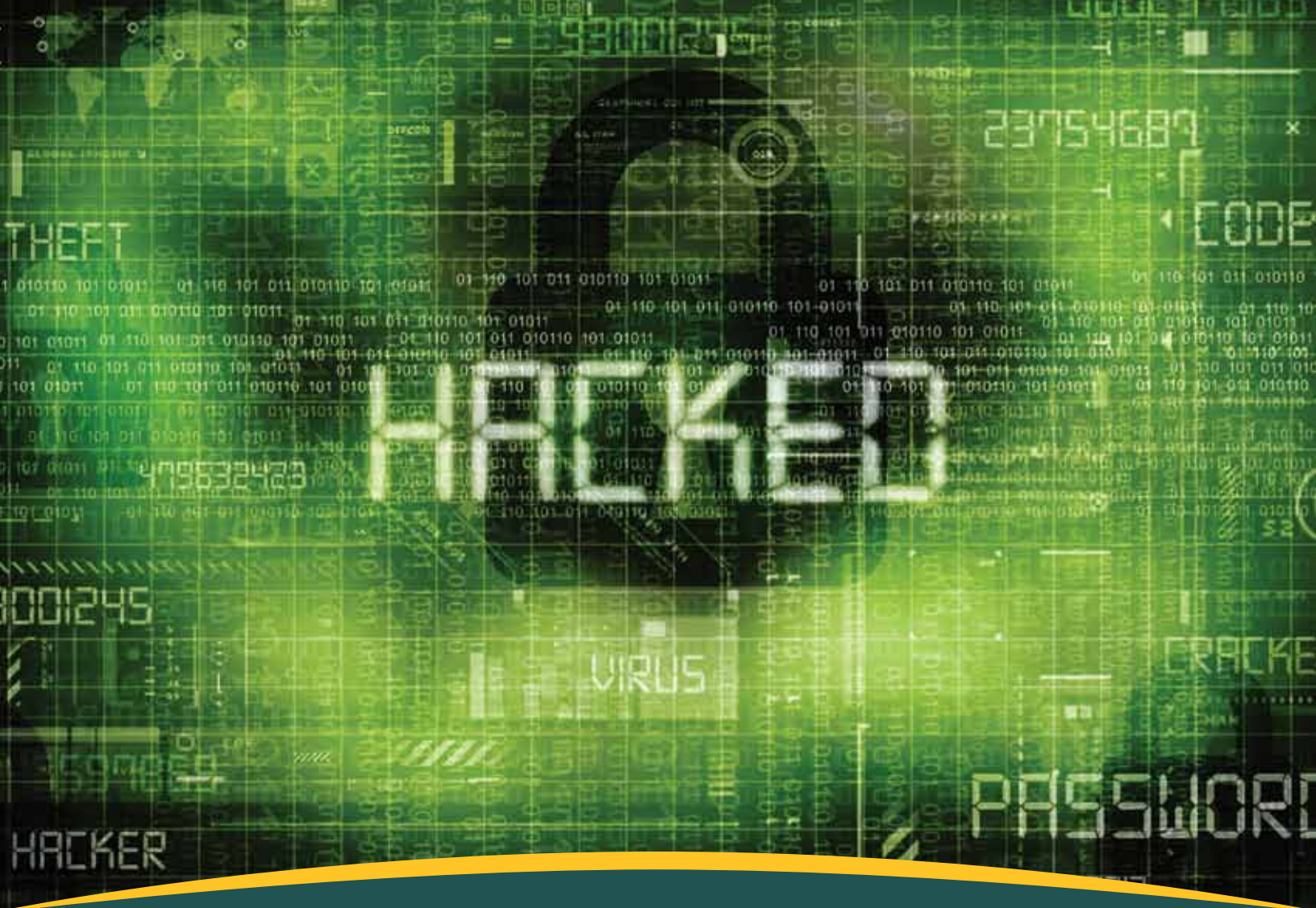


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Schedule and Rooms

7:30 - 8:30 a.m.	Registration - Breakfast - Welcome (Mezzanine)
8:30 - 9:30 a.m.	Rapid Fire Smart Manufacturing Panel (Motivate)
9:45 - 10:45 a.m.	Business Resource Review (Integrity B) Managing Nonconforming Product (Integrity A) Automating for Manufacturing Productivity (Inspire) Optimize Your Worker's Comp Spend (Team Room)
10:45 - 11:30 a.m.	Networking (Mezzanine)
11:30 - 12 p.m.	Lunch Buffet Open (Mezzanine)
12 - 12:45 p.m.	Remarks and Keynote- Innovation Under Fire (Motivate)
1:00 - 2:00 p.m.	Do You Have a Revenue Generation Process? (Integrity B) Cyber Crime - Why Your Security May Not be Enough (Inspire) Financial Wellness for Employee Engagement (Integrity A)
2:15 - 3:15 p.m.	How Manufacturers are Dominating 2018 with Online Marketing (Integrity B) The Integration of LEAN and Safety (Team Room) The Plunge into ERP Manufacturing Panel (Integrity A) Dialogue as a Tool to Create High Performance Cultures (Inspire)
3:15 - 3:30 p.m.	Doorprizes - End of Conference (Motivate)



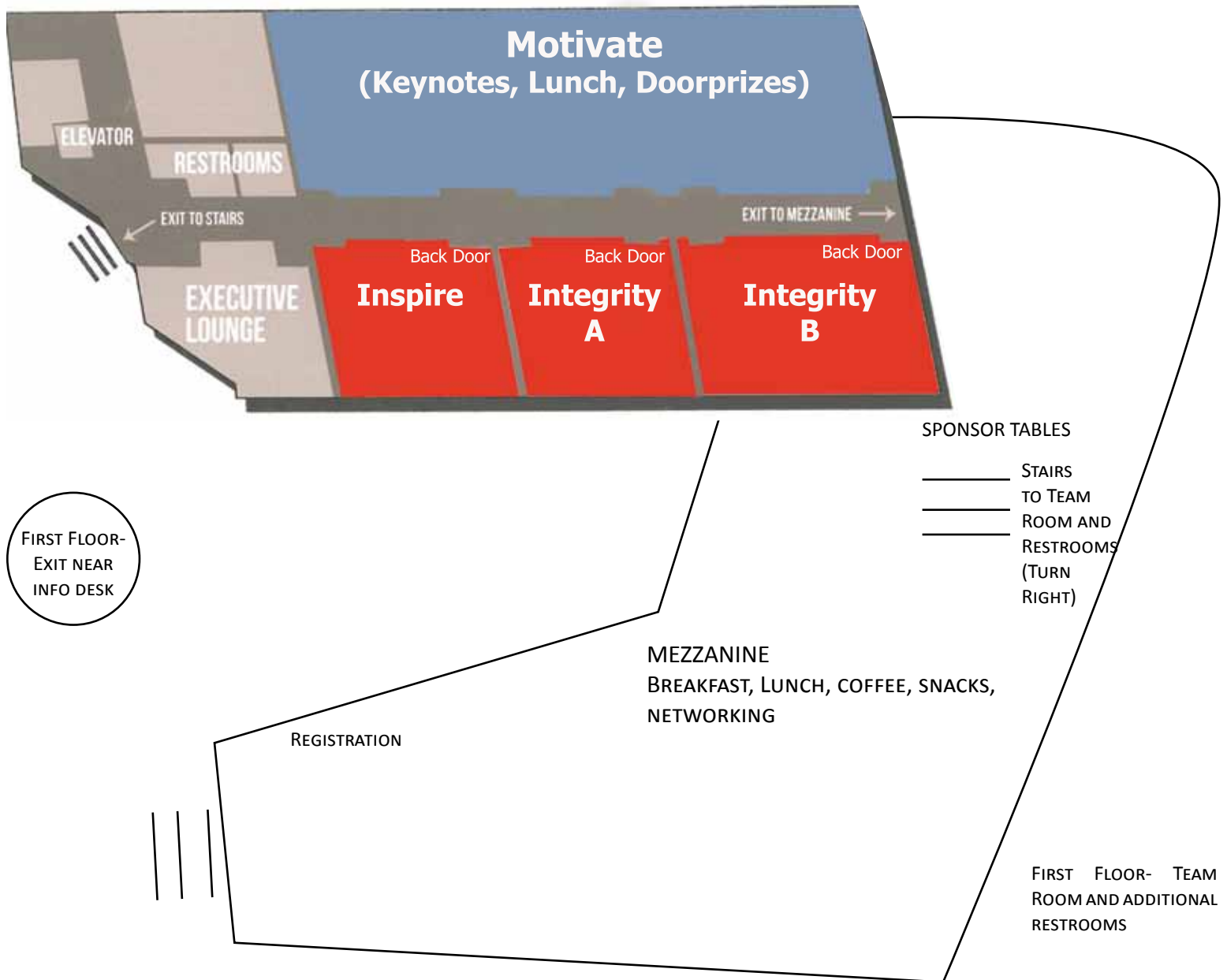
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Attack Is Launched.**

So, What's Your Plan?

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Venue Layout



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Upcoming Training:

Cellular Manufacturing- April 19, 2018

Applied Six Sigma Black Belt - May 10, 2018

LEAN Principles- May 31, 2018



**Registration and Details at:
mantec.org/quality2017**

Contact Leigh Ann Wilson for more information
wilsonla@mantec.org

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MANUFACTURING

Candy maker
Wolfgang
charts new
approach

By Gillian Branstetter
gbranstetter@cpbj.com

Inside a former printing plant found just off Interstate 83 in southern York County, Wolfgang Confectioners is making a miracle.

At least, that's how it smells. The industrial facility in the borough of Loganville has an immediate and sweet odor to it. It's chocolate.



FINANCIAL SERVICES

Startup
bank hopes
to seal first
deal this year

By Thomas A. Barstow
Contributing writer

Regulatory hurdles have prevented the merger of Advantage Bank in Lehigh County into late in the first quarter of 2018.

SAVE THE DATE

October 4, 2018!



Featuring:
Jennifer Yuengling-Franquet
Sixth Generation leader of
D.G. Yuengling & Sons.































